

PowerCloud

Break Even Analysis

| \$200.00 |
|--------------|
| \$100.12 |
| 50% |
| \$108,141.00 |
| |

| Units Sold | Revenue | Variable Cost | Fixed Cost | Total Cost |
|------------|----------------------|---------------|--------------|--------------|
| 200 | \$40,000.00 | \$20,024.00 | \$108,141.00 | \$128,165.00 |
| 250 | \$50 <i>,</i> 000.00 | \$25,030.00 | \$108,141.00 | \$133,171.00 |
| 300 | \$60,000.00 | \$30,036.00 | \$108,141.00 | \$138,177.00 |
| 350 | \$70,000.00 | \$35,042.00 | \$108,141.00 | \$143,183.00 |
| 400 | \$80,000.00 | \$40,048.00 | \$108,141.00 | \$148,189.00 |
| 450 | \$90,000.00 | \$45,054.00 | \$108,141.00 | \$153,195.00 |
| 500 | \$100,000.00 | \$50,060.00 | \$108,141.00 | \$158,201.00 |
| 550 | \$110,000.00 | \$55,066.00 | \$108,141.00 | \$163,207.00 |
| 600 | \$120,000.00 | \$60,072.00 | \$108,141.00 | \$168,213.00 |
| 650 | \$130,000.00 | \$65,078.00 | \$108,141.00 | \$173,219.00 |
| 700 | \$140,000.00 | \$70,084.00 | \$108,141.00 | \$178,225.00 |
| 750 | \$150,000.00 | \$75,090.00 | \$108,141.00 | \$183,231.00 |
| 800 | \$160,000.00 | \$80,096.00 | \$108,141.00 | \$188,237.00 |
| 850 | \$170,000.00 | \$85,102.00 | \$108,141.00 | \$193,243.00 |
| 900 | \$180,000.00 | \$90,108.00 | \$108,141.00 | \$198,249.00 |
| 950 | \$190,000.00 | \$95,114.00 | \$108,141.00 | \$203,255.00 |
| 1000 | \$200,000.00 | \$100,120.00 | \$108,141.00 | \$208,261.00 |
| 1050 | \$210,000.00 | \$105,126.00 | \$108,141.00 | \$213,267.00 |
| 1100 | \$220,000.00 | \$110,132.00 | \$108,141.00 | \$218,273.00 |
| 1150 | \$230,000.00 | \$115,138.00 | \$108,141.00 | \$223,279.00 |
| 1200 | \$240,000.00 | \$120,144.00 | \$108,141.00 | \$228,285.00 |
| 1250 | \$250,000.00 | \$125,150.00 | \$108,141.00 | \$233,291.00 |
| 1300 | \$260,000.00 | \$130,156.00 | \$108,141.00 | \$238,297.00 |

| Break even point in sales dollars: | \$208,261.00 |
|------------------------------------|--------------|
|------------------------------------|--------------|

Break even point in # of sales: 1000

