

E-Rate Bid Evaluation Matrix

Funding Year

2015

District Name

Santa Ana Unified School District

Bid # (if applicable)

#09-15

Bid Due Date and Time 12/19/2014 2:00:00 PM

Form 470#

121570001254602

Allowable Contract Date 12/19/2014

Project or Service Description

Digital Transmission Services-Fiber Optic WAN and Line to ISP Districtwide: RFP available at <http://www.sausd.us/Page/13184>

Evaluation Overview:

- Each evaluation criterion is assigned a criterion Weight. Service Providers are assigned a ranking on how well they meet each criterion, but cannot be assigned a ranking higher than the total number of responders.
- The winner for each criterion is given the highest rank, and the others are given lesser ranks according to how well they meet the criterion.
- The total score for each Service Provider is comprised of the sum of each of the Criterion Weights multiplied by their respective rankings.
- The winning bidder is the one with the highest score.

of Responders: 4

4 is the best possible rank

Service Provider Name:

**E-rate Eligible Cost
(60 months)**

Sunesys	Zayo	Time Warner	Wilcon	
Lowest	→			Highest
\$ 4,841,466.60	\$ 4,907,520.00	\$ 6,159,600.00	\$ 15,138,155.00	

Selection Criteria	Criterion Weight*
Annual E-Rate eligible recurring service cost	25
Estimated delivery date of service (time is of the essence)	15
E-Rate ineligible and/or indirect cost of service	15
Preferred, scalable technology (fiber optic) and other technical features of service	15
Proposed contract terms and conditions	15
Vendor qualifications	15
	100

Rank	Rank	Rank	Rank	
4.00	3.95	3.14	1.28	
4.00	2.00	3.00	1.00	
4.00	3.00	1.00	3.00	
4.00	4.00	1.00	4.00	
3.00	3.00	1.50	1.50	
3.50	3.00	1.00	2.00	

Overall Ranking	
Service Provider	Score
Sunesys	94
Zayo	81
Time Warner	48
Wilcon	51

Vendor Selected: Sunesys

Approved By: _____

Signature

Print Name

Title

Date: _____

Comments:

Sunesys has existing fiber to sites so transition will be immediate
Sunesys had exceptions to T&C